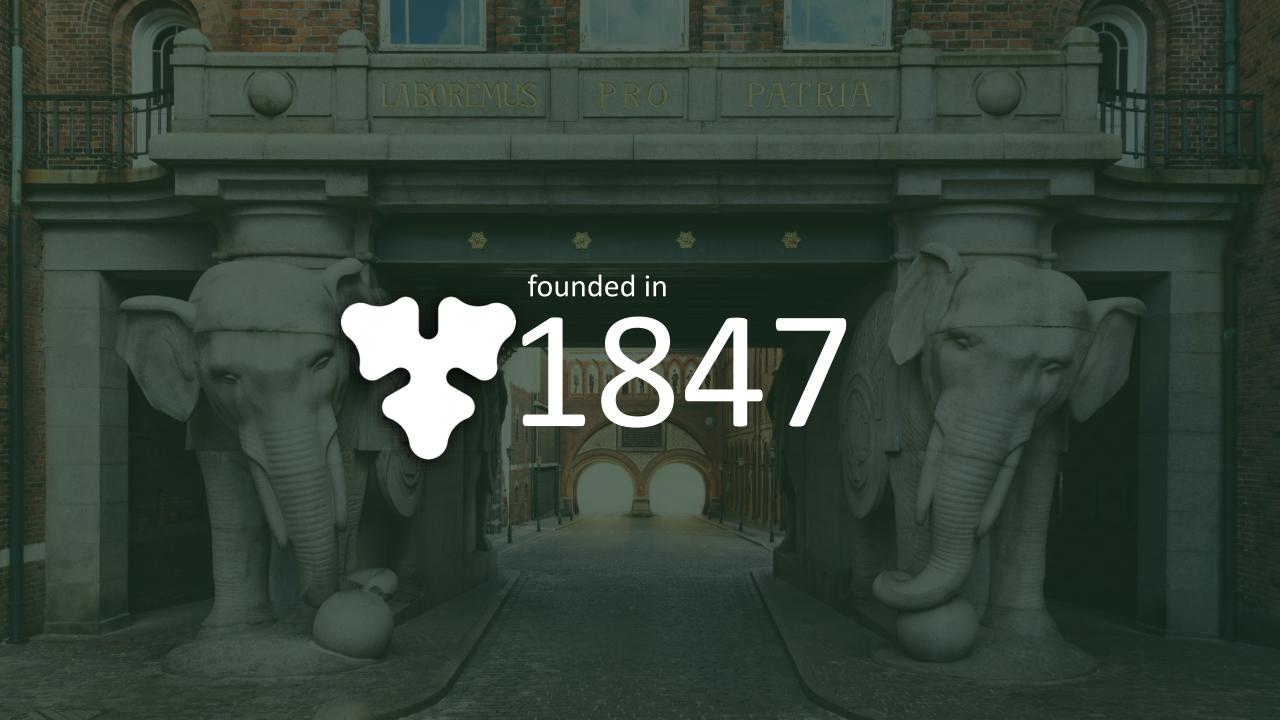




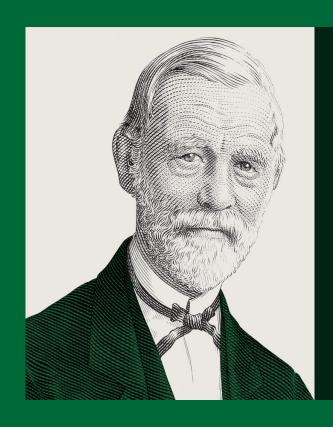
March 2021

BRAND IMMERSION

THE CISA CARLSBERG BRAND TEAM



...BY ONE OF THE MOST VISIONARY MEN



PIONEERING IS IN OUR DNA

"In working the brewery it should be a constant purpose, regardless of immediate gain, to develop the art of making beer to the greatest possible degree of perfection so that this brewery as well as its products may ever stand out as a model and, through their example, assist in keeping beer brewing in this country at a high and honourable level."

J.C. JACOBSEN CARLSBERG FOUNDER

BREWING FOR A BETTER TODAY AND TOMORROW



CARLSBERG FOUNDATION

- One of the world's oldest corporate foundations from 1876
- Main controlling shareholder of Carlsberg get
 30% of yearly dividends, supporting :
 - Science
 - Art

... with est. 35.000.000 Euro year on year



CARLSBERG RESEARCH LAB

- Created in 1875
- The purpose to develop as complete a scientific basis as possible for the operation of
 - malting
 - Brewing
 - fermentation

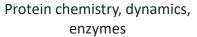
CARLSBERG LABORATORYS SCIENTIC ACHIEVEMENTS

Quantifying nitrogen in organic compounds



Emil Chr. Hansen 1879-1909

S.P.L. Sørensen 1900-1939





Øjvind Winge 1919-1957

Subtilisin, an alkaline protease, enzymes



Birgitte Skadhauge 1997-





Purifying yeast Saccharomyces carlsbergensis



Johan Kjeldahl 1876-1900



PH concept, purifying albumin



K. Linderstrøm-Lang 1919-1959



Manipulate single yeast cells on a genetic level



Martin Ottesen 1959-1987



Null-Lox and climate resistant barley







A 170-year-old brand enjoyed by millions around the world.

OUR TASK IS NOT TO REINVENT CARLSBERG BUT TO CONTINUALLY IMPROVE THE BRAND EXPERIENCE, IN LINE WITH THE VISION OF OUR FOUNDER. TO EXCEED THE EXPECTATIONS OF A NEW GENERATION OF EVER MORE DISCERNING BEER DRINKERS.

WE HAVE BEEN ON A CONSTANT PURSUIT OF BETTER – 1847 ONWARDS













Our ambition is to be perceived by our employees, customers and consumers as **The best beer in the world.**

Progress is what we stand for.

Progress in beer, while also encouraging Progress in the world around us.

Progressive consumers and a progressive society in general.

That's what constant pursuit of better means (1847 onwards)



OUR DISTINCTIVE VERSION OF BETTER

Carlsberg moves us all to better and we do this in a way that is recognisable and ownable for the brand.

> NOSTALGIC **THINKING BACK**

OUR VERSION OF BETTER'

SUPERFICIAL

LOOKING UP

MOVING FORWARD

PROGRESSIVE

Curiosity that inspires progress and drives collective growth.

PHILOSOPHICAL

THINKING DEEP





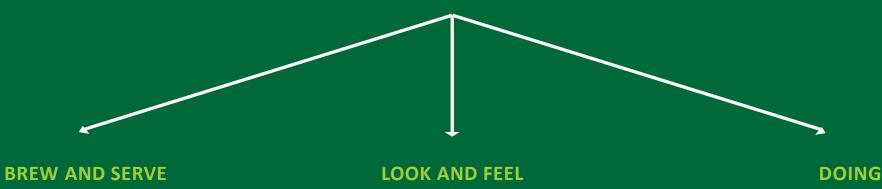
OUR JOB

TO GROW VALUE BY SUBSTANTIATING WHY

we are

THE BEST BEER IN THE WORLD

we say probably because 'being the best' is a constantly moving target.



THANK YOU