

"We have two minds, one that thinks and one that feels"

Daniel Goleman





1. THE PROPERTY

2. THE BRAND

3. THE WINES







1.THE PROPERTY







HISTORY

RAÍCES · TERRUÑO · PASIÓN

• In **1973** a property of 100 hectares is bought. *Viñedos de Alfaro* is born. **First vineyards planted.**

• 2005: Construction of a winery located in the middle of one of the estates. First wines launched.

• 2018: *El Gaitero,* a family owned company set up in 1890 and producer of cider, acquires 100% of the property.





LOCATION





- RAÍCES · TERRUÑO · PASIÓN
- **Southernmost** point of the DOC Rioja: Rioja Oriental.
- More **Mediterranean** influence than Atlantic.
- Garnacha is King. Also good tempranillo.
- High % of **old & bush** vines.







WE ARE A ESTATE WINERY: OUR VINEYARDS

• The estate comprises 97,2 Hectares of vineyards located in between the towns of Aldeanueva and Alfaro.

• Divided in 5 single-vineyard states, named: LOBERA, LOS SEÑORES, RODILES, LAS PLANAS and CANTERABUEY.

• The austere soils are predominantly clay, from an ancient alluvial deposit.

• Grape varieties: Garnacha, tempranillo, graciano, mazuelo and viura.

• Age of vineyards between 25 and 45 years-old.

RAÍCES · TERRUÑO · PASIÓN





MANAGING OUR OWN LAND



RAÍCES · TERRUÑO · PASIÓN

In a region known by its mastery in the art of buying wines and grapes and blending them, **we can proudly claim we work only with our own grapes**, allowing us:

- To control the whole winemaking process from the vines to the bottle.
- To produce consistent and homogeneous wines with distinctive personality.
- To select the best quality grapes for our own wines, selling the rest to leading Rioja houses.
- To implement sustainable, environmentally friendly vineyard practices







We are one of the few wineries in the

DOC Rioja allowed to include the

term 'VIÑEDOS EN PROPIEDAD' on

the labels. This recognizes we only

work with our own grapes.



THE WINERY

- Finalised in 2008, it is a modern construction with all necessary equipment to produce top quality wines.
- Both temperature-controlled and concrete vats are used for fermentation of the wines.
- The underground cellar hosts both french and american oak barrels in perfect conditions of humidity, temperature and airflow.
- In-house bottling line.







2. OUR BRAND



Viñedos de Alfaro SA 🕢

Made of two words





REAL

RATIONAL SIDE

- \checkmark Using our own grapes ONLY
- ✓ Managing our land
- ✓ Reflecting our terroir

AGRADO

EMOTIONAL SIDE

✓ AGRADO is a Spanish word that means:

'Feeling or happiness experienced when doing something one loves'

 Positive feelings connected to the world of wine. Viñedos de Alfaro SA 🕢

Our LOGO:



RAÍCES · TERRUÑO · PASIÓN

ROOTS and **TERROIR**: We are attached to our vineyards.

PASSION: We love what we do!





3. OUR WINES





Viñedos de Alfaro SA 🕢



TWO RANGES:

CLASSIC RIOJA RANGE

Young / Crianza / Reserva / VA!

SINGLE VINEYARD'S RANGE

Colección Raices



CLASSIC RIOJA RANGE

REAL AGRADO

RAÍCES · TERRUÑO · PASIÓN



REAL AGRADO White



VINEDOS EN PROPIEDAD

REAL AGRADO



RAÍCES - TERRUÑO - PASIÓN Ving Glaborado con trat Produkter de Nuertros viertos Produkter de Nuertros viertos

RIOJA



REAL AGRADO VINEDOS EN PROPIEDAD L AGRADO RAÍCES - TERRUÑO - PASIÓN

RIOJA



REAL AGRADO Rosé

Fresh, fruit driven wines ready to share and enjoy!



REAL AGRADO Crianza

Blend of Garnacha & Tempranillo.

Aged for 12 months in american oak barrels.



RESERVA LA TIERRA Y SUS VIĜAS LA SENCIA DE LO MEJOR DE NUESTRO SULLO

Viñedos en Propiedad Q_1



RAÍCES - TERRUÑO - PASIÓ!

RIOJA DENOMINACIÓN DE ORIGEN CALIFICADA

REAL AGRADO Reserva



Blend of Garnacha, Tempranillo, graciano & mazuelo

Aged for 18 months in american oak barrels.







100% Tempranillo grapes.

Carbonic maceration method.

"The stamp of carbonic maceration really lifts the fruit here and **delivers such attractive, bright** and ripe raspberries and strawberries and sappy, smoky nuances, too.

The palate is **very smooth**, **juicy** and sweetly ripe with a web-like weave of tannin, **carrying plenty of rich, juicy red-fruit flavor**. Drink now."



"It's a fun, super juicy, unoaked Tempranillo that might just turn a new generation onto Rioja. Sappy and bursting with fruit."

TIM ATKIN RIOJA 2019 SPECIAL REPORT

REAL AGRADO

(COLECCIÓN RAÍCES) VIÑEDOS EN PROPIEDAD





(COLECCIÓN RAÍCES)

VIÑEDOS EN PROPIEDAD

Under this name we include 4 wines that:

- ✓ Come from a single vineyard and receive the vineyard's name.
- Bush vines, low production yields and manual harvest.
- ✓ Careful selection of the best grapes.
- ✓ Very limited production.

A new wine and category

CANTERABUEY

- The Rioja Regulatory Board recently approved a new category called VIÑEDOS SINGULARES to single out:
 - 'Vineyards with unique features that makes them different and special versus others located nearby'
- Mínimum age of the vines: 35 years-old
- Maximum Production per hectare: 5.000Kilos / hectare for red grapes.
- Use of sustainable practices in the vineyard throughout the year.
- Manual harvest



CANTERABUEY

Is the first wine ever approved by the DOC Rioja under this new category.

RENL AGRADO (COLECCIÓN RAÍCES) VIREDOS EN PROPIEDAD

CANTERABUEY

REAL AGRADO (COLECCIÓN RAÍCES)

VIÑEDOS EN PROPIEDAD



Vineyard planted in 1975 3.5 hectares 100 % garnacha Vintage 2017 7.496 bottles produced



LAS PLANAS

REAL AGRADO (COLECCIÓN RAÍCES) VIÑEDOS EN PROPIEDAD



Vineyard planted in 1980

9 hectares

100 % viura

Vintage 2015

589 bottles produced



LA LOBERA

REAL AGRADO (COLECCIÓN RAÍCES)

VIÑEDOS EN PROPIEDAD



Vineyard planted in 1992

34 hectares

Tempranillo, graciano, mazuelo & garnacha

Vintage 2010

5.991 bottles produced



RODILES





Vineyard planted in 1999

5 hectares

Graciano

Vintage 2007

2.128 bottles produced





Wines sold separately but also in a mixed wooden case of 4 bottles (one each), called Colección Raices.





REAL AGRADO

REAL AGRADO

(COLECCIÓN RAÍCES)

REAL AGRADO RIOJA

RAÍCES · TERRUÑO · PASIÓN

Thank you!